



Conversations for Creating Star Performers: Go Beyond the Performance Review to Inspire Excellence Every Day

Shawn Kent Hayashi

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Inspire Star Performance through Meaningful Conversations with Your Team

"If you want more top performers on your team, read this book!"

—Jill Konrath, author of SNAP Selling and Selling to Big Companies

The performance review is an important part of your job as a manager or coach. But it is only a part. In order to develop team members effectively, you have to be proactive on a daily basis. This means having conversations—and not just about the weather or the game last night. Create ongoing conversations throughout the year that focus on:

- Developing team members to a higher level of ability
- Triggering the insight and inspiration within your team members to grow in new ways
- Building the skills that will enable others to accomplish their established goals
- Preparing yourself and others for the performance review discussion
- Keeping people motivated and moving forward toward the goals

Conversations for Creating Star Performers is a vital tool for keeping team members motivated, engaged, and moving ahead every day—not just the days before an annual review.



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